The 2011 Import and Export Market for Intake Air Filters for Internal Combustion Engines in Germany

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On the demand side, exporters and strategic planners focusing on intake air filters for internal combustion engines in Germany face a number of questions. Which countries are supplying intake air filters for internal combustion engines to Germany? How important is Germany compared to others in terms of the entire global and regional market? How much do the imports of intake air filters for internal combustion engines vary from one country of origin to another in Germany? On the supply side, Germany also exports intake air filters for internal combustion engines. Which countries receive the most exports from Germany? How are these exports concentrated across buyers? What is the value of these exports and which countries are the largest buyers? This report was created for strategic planners, international marketing executives and import/export managers who are concerned with the market for intake air filters for internal combustion engines in Germany. With the globalization of this market, managers can no longer be contented with a local view. Nor can managers be contented with out-of-date statistics which appear several years after the fact. I have developed a methodology, based on macroeconomic and trade models, to estimate the market for intake air filters for internal combustion engines for those countries serving Germany via exports, or supplying from Germany via imports. It does so for the current year based on a variety of key historical indicators and econometric models. In what follows, Chapter 2 begins by summarizing where Germany fits into the world market for imported and exported intake air filters for internal combustion engines. The total level of imports and exports on a worldwide basis, and those for Germany in particular, is estimated using a model which aggregates across over 150 key country markets and projects these to the current year. From

there, each country represents a percent of the world market.

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